



Integrated Electronic Solutions

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CORPORATE BACKGROUND



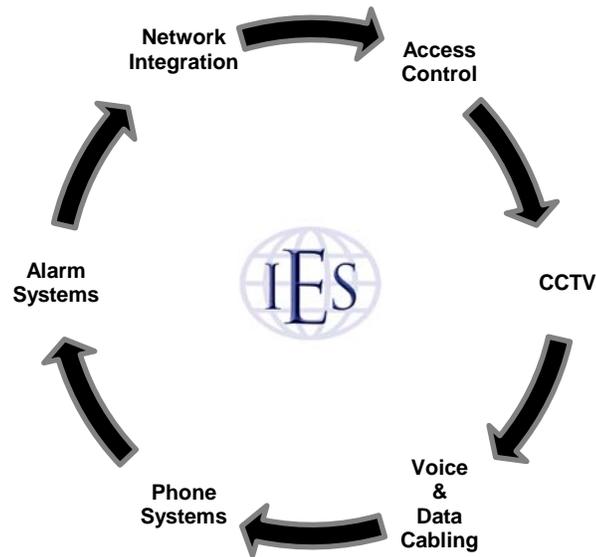
For more than 15 years, Integrated Electronic Solutions has excelled in providing strategic planning, design, implementation, and maintenance of security and telecommunications solutions to our residential and corporate clients throughout Georgia and New York.

Our success is due largely to the strength of our team, which consists of industry professionals with over 20 years of experience in areas of system development and integration. Our core competencies include intrusion detection systems, access control, CCTV, telephone systems, structured wiring, network integration, and voice and data cabling.

Our strength is reflected in our clients' success. No matter the industry, our clients trust us for steadfast support in their efforts to maintain secure homes and workplaces. Our clients range from for-profit developers to residential customers, from non-profit organizations to commercial entities. We have worked extensively with educational institutions, hotels, and corporate offices.

Our clients choose us because our courteous, knowledgeable personnel provide unparalleled and cost-effective service. We do not hesitate to go the extra mile to meet our clients' needs, whether it is modifying a user or service manual, repairing equipment, or responding to customer calls at any time. Relying on IES, a local company, for your home and commercial security needs give you the confidence to know we are literally just around the corner whenever you need us—giving you the peace of mind to rest easy.

MISSION STATEMENT



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At IES, our mission is to ensure our clients' peace of mind by offering integrated, cost-effective solutions that best suit their voice, data, and security needs.

At IES, we believe in fostering long-term relationships with our clients' best interests in mind. Our commitment to our clients is to provide service and support until they are 100% satisfied. Standing by our products and services is how we distinguish ourselves as the BEST over other surveillance companies.

OUR MISSION IS SIMPLE . . . HELPING OUR CLIENTS SUCCEED!

DESIGN & INSTALLATION

Whether you are protecting your family or your employees, your keepsakes or your merchandise, your apartment or a skyscraper, the philosophy that guides us in designing and operating your security system is the same. We see ourselves as your partner. Together we will protect everything that is important to you.

DESIGN

Our partnership starts in the design phase. A systems specialist will come to your residential, commercial, or institutional location to conduct an on-site survey.

Your input is crucial in assessing your needs. Some questions we might ask include:

1. Are there certain areas that need special protection?
2. What are the most vulnerable areas of your building?
3. Do you need 24-hour video surveillance of those areas?
4. How many of your employees do you want to have 24-hour access to your office?

Our specialists are trained to ask the right questions and are experts at translating your concerns into security solutions.

INTEGRATION AND INSTALLATION

1. After the on-site inspection, our specialists will design a system to fit your needs. We know better than anybody that crime won't wait - we want to get your system up and running as soon as possible.
2. In designing your security system, we take great pains to make sure your systems are fully integrated. We use only the best and most user-friendly systems from the most trusted brands in the security business.
3. We don't sacrifice your security by using unreliable products just to save money on the back end. Our systems are efficient and reliable, and they are designed to maintain the aesthetic beauty of your location.
4. Once our design team has completed its work, our installation team will arrive to build the system, with a minimum disruption to your life or your work.

OPERATION

1. After your system is installed and operational, our true partnership is just beginning. Our installation specialists will not leave the premises until you and your family or staff feel comfortable operating your system. Any time you have questions, we are always available to help you. Our #1 concern is ensuring your security 24/7.
2. You are always connected to us through our UL Certified® approved Central Station, where we are always monitoring conditions 24 hours a day, 7 days a week.

CUSTOMER SERVICE

If a problem should develop with a component of your system, you can count on us to swiftly and diligently fix it.

BUSINESS SERVICES



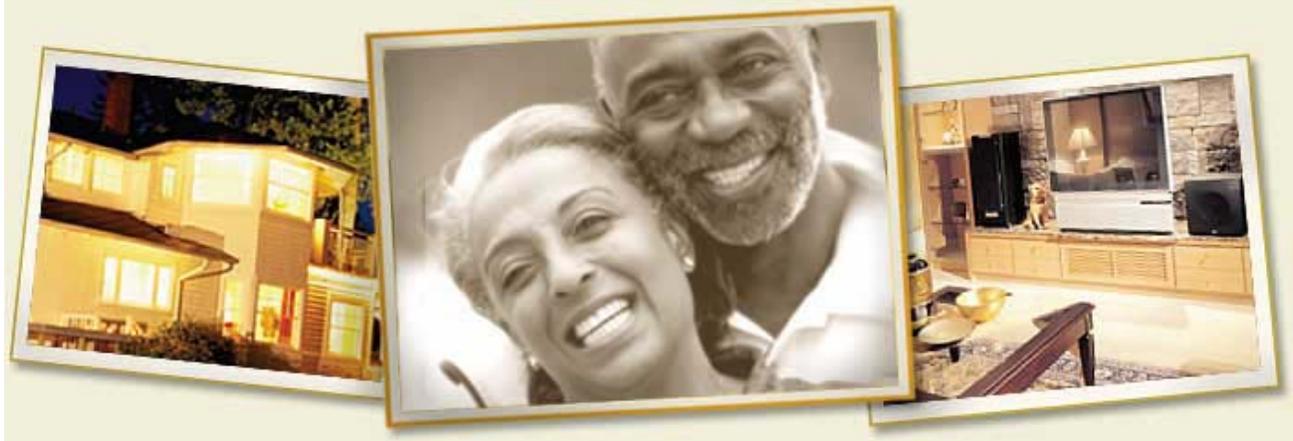
Integrated Electronic Solutions is more than a provider of security. We are a full-service integrator of security systems that we design, install, and support to serve your company.

For more than 15 years, IES has worked with its clients to safely integrate physical security with their IT networks. We understand the gap dividing physical security and IT systems and recognize there are many issues to deal with, such as:

1. How do you ensure that new IP-enabled devices won't cause problems on your network?
2. Can you leverage your existing IT tools to monitor and manage these new devices?
3. Are these new devices stable and secure—can you trust them?
4. Is your network scaled to handle all this new traffic?
5. How can you make sure your new system does not negatively impact your business applications?

Our goal is to help you implement the right security solution for your business.

RESIDENTIAL SERVICES



Your home and lifestyle are extraordinary--and they need an extraordinary security solution to protect them.

Integrated Electronic Solutions understands that one size does not fit all in this business—we know that each of our clients is unique. That's why we meet with you to determine your needs before configuring your security system, and that's why we back up that system with world-class customer service.

Your home is your castle. Let IES design a customized security solution that will transform your castle into a fortress.



Security that ADAPTS to keep you one step ahead

Our holistic approach to campus safety and problem solving allows us to best address your particular security needs. Using our risk assessment process, we can help pinpoint critical areas of vulnerability. Then, working closely with you, we'll create a customized package of solutions and seamless systems unique to your institution.

A security solution from IES can benefit your institution in many ways, including:

1. Improving safety for your students, faculty, and staff;
2. Increasing public confidence and decrease parental concerns;
3. Reducing expenditures on security disturbances and incidents;
4. Enhancing communications with police and fire departments;
5. Deterring trespassing and vandalism; and
6. Aiding in preventing theft and property crimes.

PRODUCTS & SERVICES

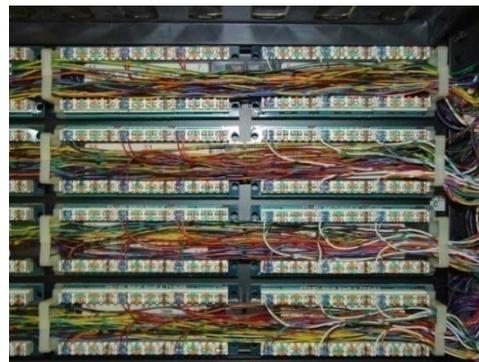
Our services focus on the planning, design, and project management of technology infrastructures.

Our designs include voice, data, video, and security integration.

Services Offered

- ❖ **Access Control**
- ❖ **Video Intercom Systems**
- ❖ **Central Station Monitoring**
- ❖ **Intrusion Detection Systems**
- ❖ **Digital Telephone Systems - PBX, Voicemail and VoIP**
- ❖ **Local and Wide Area Network Design**
- ❖ **Surveillance Systems - CCTV, Remote Access Cameras with IP Address**
- ❖ **Structured Cabling - CAT 5, CAT 6, and Wireless Components**

RECENT PROJECTS



RECENT PROJECTS



REFERENCES

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